



MEETING: Board of Trustees, Georgia Military College, Bulldog Room, Tuesday, March 19, 2024, 4 p.m.

PRESENT: Mr. George Hogan, Sr., Chairman of the Board; Members: Mr. Mike Cobb, Mr. Brooks Snider, Elder Alan Hale Wicker, Ms. Doris Renfroe, Ms. Emilie Cook, LtGen William B. Caldwell, IV, President of Georgia Military College; Mr. Randy New and COL Jim Watkins, Advisory Board Members; and other interested parties.

ABSENT: Mayor Mary Parham-Copelan

BUSINESS:

1. Chairman of the Board, Mr. George Hogan, Sr., having declared a quorum to be present, called the meeting to order.
2. Chairman Hogan asked for a motion for the agenda to be adopted as presented. Elder Wicker made the motion with Mr. Cobb seconding the motion. The agenda was adopted by unanimous vote. All present Advisory members unanimously approved as well.
3. Mr. Henry Craig, President of the Association of County Commissioners of Georgia and Distinguished GMC Alumnus, administered the Oath of Office to Ms. Emilie Cook.
4. Chairman Hogan asked for a motion to approve the minutes from the meetings on December 12, 2023 and January 18, 2024. Elder Wicker made the motion to approve the minutes with Mr. Snider seconding the motion. The minutes were approved by unanimous vote. All present Advisory members unanimously approved as well.

5. CHAIRMAN'S REPORT

Chairman Hogan asked for nominations for the chairmanship of the Georgia Military College Board of Trustees. Mr. Cobb made a motion to nominate Mr. George Hogan, Sr. as Chairman of the Board, with Mr. Snider seconding the motion and the nomination was approved by unanimous vote. All present Advisory members unanimously approved as well.

Chairman Hogan made the following committee assignments:

Finance Committee

Mike Cobb, Chair
Emilie Cook
Brooks Snider

Preparatory School Committee

Brooks Snider, Chair
Mary Parham Copelan

College Committee

Elder Wicker, Chair
Doris Renfroe
George Hogan

Chairman Hogan asked Mrs. Joelle Trumbo, Deputy Chief of Staff, to provide the annual Conflict of Interest and Protection from Undue Influence information papers to the Board members.

Chairman Hogan congratulated COL Amy Lee, Preparatory School Principal, and the entire Prep School Team on a job well done with their Cognia reaccreditation last week.

6. COL Chip Kirby, USA (Ret), GMC Chief Financial Officer, presented a finance committee update. The update included the following topics:
 - FY23 Audit Results
 - FY24 Budget Update (8 months into FY24)
 - State Budget Update (Amended FY24 & FY25)
 - Legislative Engagement Update

- GMC FY25 Budget Build

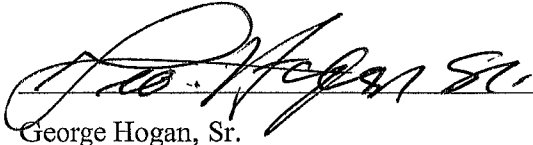
A copy of this report is attached and made a part of these minutes.

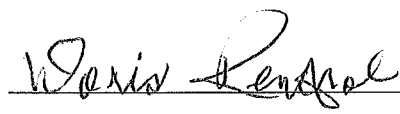
7. Mrs. Barb Rion, Chair of the GMC Foundation, briefed the GMC Foundation Update. Highlights from the update are below:
 - Strategic Goal = by June 30, 2029, the total net assets of the GMC Foundation will be \$80M (min) - \$150M (stretch)
 - Three key drivers to reach the \$80M goal = Program Revenue (fundraising and donor relation events), Investment Income (ROI and interest on CD's), and Other Income (real property income)
 - Total FY24 disbursements to GMC through endowment distributions, scholarships, and sponsorships is \$1.47M
 - The GMC Foundation approved up to \$1.5M for construction of the Center of Leadership Plaza and the revitalization of Usery Hall's landscape
 - The GMC Foundation is currently in negotiations to sell our Stone Mountain property (former satellite location that was consolidated to the Rockdale location)
8. Mr. Edwin Amerman, President of the GMC Alumni Association, briefed the GMC Alumni Association Update. Highlights include:
 - Alumni Board Demographics (2021-2023) = 25 members
 - Alumni from each decade from 1960-2010
 - Alumni from both the Prep School and Junior College
 - Alumni who are from JC Athletics and Satellite Locations, as well as Retired Military, Current Military, and Civilians
 - FY24 Alumni Board Giving goal is 100% and we are currently at 74%
 - Alumni Endowed Scholarship balance as of January 31, 2024 is \$329,720
 - FY24 Disbursements = \$15,800
 - FY25 Disbursement = \$16,388
 - While the number of Alumni donors has slightly decreased, the Alumni Endowment growth has increased
 - 2023 Alumni Weekend had a total of 203 participants
 - 2024 Alumni Weekend is October 24-26, 2024
9. COL Amy Lee, Principal of the GMC Preparatory School, briefed the Board on updates made to the Georgia Military College Preparatory School Bulldog Family By-Laws. The Bulldog Family (formerly the Bulldog Club) is a fundraising group that serves as a supporting organization for the GMC Preparatory School.
10. Chairman Hogan asked for a motion to approve the updated Georgia Military College Preparatory School Bulldog Family By-Laws as presented by COL Amy Lee. Ms. Cook made the motion with Ms. Renfroe seconding the motion. The GMC Preparatory School Bulldog Family By-Laws were approved by unanimous vote. All present Advisory members unanimously approved as well.
11. **PRESIDENT'S REPORT**

General Caldwell gave an update to the Board. Highlights from his report are below:

 - GMC was able to meet the financial need of approximately 43% of our students (both Prep and Junior College) through our GMC Foundation, Presidential Scholarships, and NewDay USA Scholarships.
 - One of our top legislative initiatives is the approval to expand Bachelor's Degree offerings in the Global Online Leadership College. This bill (SB 385) is included in the Lieutenant Governor's Veterans package of bills sponsored by Senator Rick Williams. The proposal has already passed and moved through the Senate and the House Higher Education Committees. It now has to pass in the House Rules Committee before moving to the House floor for a vote.
12. The next meeting of the Board was scheduled for June 17, 2024.

13. There being no further business, the meeting was adjourned.


George Hogan, Sr.
Chairman


Doris Renfroe
Secretary-Treasurer

Reviewed by: _____

LtGen. William B. Caldwell, IV
President, Georgia Military College



Finance Committee Update for the GMC Board of Trustees

March 19, 2024

LEADERSHIP IS OUR LEGACY...AND YOUR FUTURE!



Finance Cmte Update – March 2024

➤ FY23 Audit Results

One observation identified and GMC applied corrective action during the Audit.

"The College did not post two year-end GAAP basis journal entries to the proper accounts on the College's Annual Financial Report."

➤ FY 2024 Budget Update (8 months into FY24)

➤ State Budget Update (Amended FY24 & FY25)

➤ Legislative Engagement Update

➤ GMC FY25 Budget Build



BUILDING LEADERS SINCE 1879

8/6/2024

2



FY24 Budget Execution Update

| | FY24 Original Budget | FY24 Revised Budget | FY24 Actuals as of Feb 29th | Straight Line @ 67% |
|---------------------|----------------------|---------------------|-----------------------------|---------------------|
| Revenue | 73,955,013 | 73,205,820 | 63,221,956 | 86% ↑ |
| Salaries & Benefits | 45,645,278 | 45,134,882 | 29,083,143 | 64% ↓ |
| Travel | 471,745 | 453,227 | 250,538 | 55% ↓ |
| Operating Expenses | 23,011,243 | 22,504,623 | 16,356,848 | 73% ↔ |
| Capital Expenses | - | 69,745 | 1,897,622 | 'capitalize' |
| Depreciation | 4,139,127 | 4,139,127 | 2,759,418 | 67% ↔ |
| Total Expenditures: | 73,267,393 | 72,301,604 | 50,347,569 | 70% |
| | | | As of February 29, 2024 | |
| Net: | 687,620 | 904,216 | | |

- > Revenue: some Spring Quarter payments already posted
- > Payroll has some hire lag & savings from various restructure changes
- > Capital Expense overstated due to COL which we will take off at year-end and capitalize
- > GMC monitors budget execution and makes adjustments at mid-year (December/January) = 'revised budget'



BUILDING LEADERS SINCE 1879

8/6/2024

3



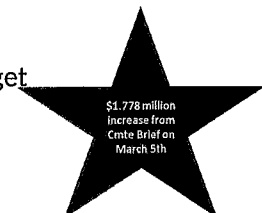
FY25 Governor's Proposed Budget

Amended FY 24

- Governor approved \$817,116 FFE for Wilder Hall in the AFY24 Budget

FY25 Capital Project Funds (Updated as of March 8th)

- \$179,200 for Repair & Renovation request in the Governor's proposed budget (partially funded 2 projects)
 - ❑ \$112,000 Repair Roof Boylan/Miller Halls Phase III
 - ❑ \$ 67,200 Stucco Repair College Academic Bldgs
- The House added \$1,777,600 additional MRR funds, bringing our total to \$1.9M, fully funding our deferred and current FY25 MRR project list.
- Next step, Senate review and approval, then a conference committee, which will recommend an amount to the Governor for his signature in May.



BUILDING LEADERS SINCE 1879

8/6/2024

4



Junior College FY25 Governor's Proposed Budget

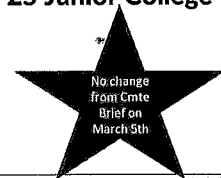
The FY25 Governor's Budget Report allocated only an additional \$90,624 for GMC Junior College

Therefore, GMC will need to raise an additional \$3M to cover remaining balance

- State Budget funding equates to a \$220 per employee COLA increase = less than 10% of total need
- GMC would need to raise, and sustain, an additional \$932,000 to fully fund the pay increase, with FICA and TRS

In total, GMC will need to raise, and sustain annually, an additional \$3M to cover FY25 Junior College budget increases:

- \$1.45M increase to State Health Benefit Premiums
- \$ 932K proposed COLA increase (FICA & TRS)
- \$ 611K Cost of doing business increases (inflationary based @ 3%)



BUILDING LEADERS SINCE 1879

8/6/2024

5



Preparatory School (K-12) FY25 Governor's Proposed Budget

The FY25 Governor's Budget Report allocated an additional \$436,634 to the Prep School; and due to an error in the Teacher Base Salary scale calculation, the General Assembly later reduced the amount by \$170K to \$266,010

- Prep School State Appropriation is calculated via student census along with faculty years of experience and certification levels submitted in October of the previous year = 1 year lag in funding changes
- Funds TRS annual increase (up to 20.78%, was 19.98%), but only for certificated faculty
- Increased funds State Health Benefit Premiums, but only for certificated faculty
- Funds the \$2,500 increase for state base salary schedule, but only for certificated faculty
- Funds QBE at roughly 60% of total cost. Portion of tuition utilized to cover remaining \$2M
- In FY25, GMC Prep School will need to raise, and sustain, an additional \$373,000 to cover:
 - \$ 88,000: Health Benefit Premiums, COLA, TRS increase for non-certificated faculty & staff
 - \$115,000: Annual inflationary cost of doing business increase @3%
 - \$170,000: Reduction in State Appn Funds (*anticipate increased enrollment will offset*)



BUILDING LEADERS SINCE 1879

8/6/2024

6



2024 Legislative Initiatives

- **\$817,000 Furniture, Fixtures, and Equipment (FF&E) Request for Wilder Hall**
Status: Mission Complete = Success
*Governor Kemp approved the Amended Budget (FY24) including the \$817K for Wilder Hall FFE
GMC could receive funds as early as April/May, enough time to outfit classrooms by August*
- **\$1.5M Major Repair & Renovation (MR&R) Request for State-owned buildings at Main Campus**
Status: On Track = In Progress
*Gov Budget provided \$179,000 of our \$1.5M request; House Budget then added an additional \$1.7M
Currently pending Senate Appropriations review; after which a conference committee will
recommend to the Governor for his review decision. Total of \$1.9M*
- **Approval to expand Bachelor's Degree offerings in the Global Online Leadership College**
Status: In Progress
*This bill (SB 385) is included in the Lieutenant Governor's Veterans package of bills sponsored by SEN
Rick Williams. The proposal has already moved through the Senate and the House Higher Education
Cmte. It now has to pass in the House Rules Cmte before moving to the House floor for a vote.*



BUILDING LEADERS SINCE 1879

8/6/2024

7



FY 2025 GMC Budget Build

- ✓ Revenue Projections under review
- March: Cabinet Level Budget Pre-Briefs
- April: President Budget Briefs
- May: State Budget Approved by the Governor
- June: Present Budget for Board Approval



BUILDING LEADERS SINCE 1879

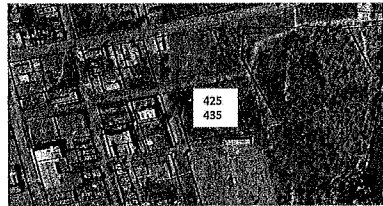
8/6/2024

8



Property Acquisitions (1 of 2)

- ✓ 425 & 435 S Lincoln Street
- ✓ pending closing date
- ✓ \$100,000



- Future proposed site for new Rappel Tower and Raider Team training site



BUILDING LEADERS SINCE 1879

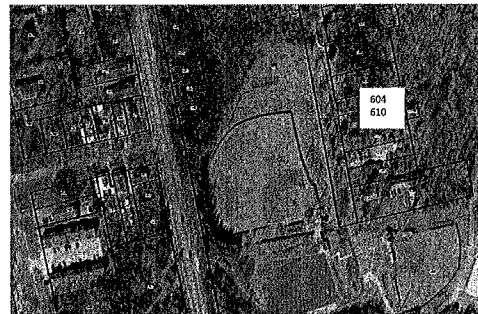
8/6/2024

9



Property Acquisitions (2 of 2)

- 604 & 610 S Warren Street
- Pending seller acceptance
- \$75,000
- Expansion of Randall A. New Championship Center



BUILDING LEADERS SINCE 1879

8/6/2024

10

