



MEETING: Board of Trustees, Georgia Military College, Teleconference (open to the public), Wednesday, November 18, 2020, 11:30 a.m.

PRESENT: Mr. George Hogan Sr., Chairman of the Board; Members: Mayor Mary Parham-Copelan, Mr. Mike Cobb, Mrs. Doris Renfro, Mr. Randy New, Advisory Member, LTG William B. Caldwell IV, President of Georgia Military College, Senior GMC Team members and other interested parties.

ABSENT: Mr. Ken Vance, Rev. Tony Fraley

BUSINESS:

1. Chairman of the Board, Mr. George Hogan Sr., having already declared a quorum to be present, called the meeting to order.
2. COL Pam Grant, GMC Preparatory School Principal, made a proposal to the Board to have the ability to expand the Preparatory School grade levels as numbers dictate in order to meet demand and maximize revenue. The proposal is summarized below:
 - We currently do not have the numbers to support 3 full capacity sections of 4th and 5th grades. We do not anticipate picking up 20 more students in both of these grades to fill an additional section for each grade. However — we continue to have a solid customer base committed to sending their children to GMC Prep through our Future Bulldogs program.
 - While these parents committed to 3rd grade as the entry year since that is our youngest group— we regularly hear from parents with a strong desire for us to add younger grades so their children can have a full elementary experience with us. Our 3rd grade for next year is 93% full with 37 paid for our 40 spots. Additionally, we have 24 paid for 3rd grade in Fall 2022 and 13 paid for 3rd in Fall 2023.
 - As we have continued to study our data, we believe it would be a wise decision to expand vertically and add these students at lower grades (2nd, 1st, and Kindergarten) instead of trying to expand horizontally and add more sections of our existing grades.
 - We feel confident we can fill one section of 2nd grade with 18-20 students - while we do not currently have any indications that we could match this number of new students in our existing grades. We may even have to have a waiting list or add another section of 2nd grade if we do expand grade levels - there is typically increased interest once a definite offering is in place. We also have 13 Future Bulldogs who will be in 1st grade next year- an additional source of revenue.
 - Adding these additional grade levels would not require us to hire more faculty since we would reallocate an existing 4th and 5th grade teacher to those new grade levels.
 - If the proposal is approved, the next step would be to send a survey to parents that have enrolled their child in the Future Bulldogs program to gauge interest in the possibility of their child attending GMC earlier than the 3rd grade. The results of that survey would then be reported to the GMC Board of Trustees.
3. Chairman Hogan asked for a motion to approve COL Grant's proposal and allow General Caldwell and the GMC Preparatory School Leadership Team to have the ability to expand the Preparatory School grade levels as numbers dictate in order to meet demand and maximize revenue. Mr. Cobb made the motion, with Mayor Parham-Copelan seconding the motion. The motion was approved by unanimous vote.*

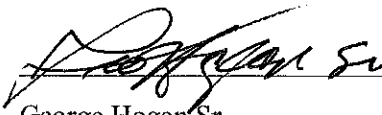
**Rev. Tony Fraley was not able to attend the meeting due to a medical emergency. However, he did speak with President Caldwell on the afternoon of November 18, 2020 and provided his full support for the Prep School grade expansion proposal.*

4. PRESIDENT'S UPDATE

General Caldwell shared the following with the Board:

- Flu season is upon us and in looking at the historical data for the last several years it is around this time that we start to average about 150 students out on any given day in the month of December due to illness. With that said, we are expecting to see flu cases start to creep up. For that reason, we are strongly encouraging faculty, staff, and students to get their flu shot. We already held a flu vaccine clinic last month and about 25% of the Prep School and 40% of the JC Corps of Cadets received their flu shot. We are also going to send out reminders of our Five Step Program to Prevent the Spread of COVID-19, which we hope will also help to mitigate the spread of the flu as well.
- The Board is invited to meet COL Chip Kirby, a candidate for our Senior Vice President/Chief Financial Officer position, next Monday, November 23rd at 1 p.m. in the Usery Conference Room.

5. There being no further business, the meeting was adjourned.



George Hogan Sr.
Chairman



Doris Renfroe
Secretary-Treasurer

Reviewed by: _____

LtGen. William B. Caldwell, IV
President, Georgia Military College