



MEETING: Board of Trustees, Georgia Military College, President's Conference Room, Tuesday, January 18, 2022, 4:00 p.m.

PRESENT: Mr. George Hogan, Sr., Chairman of the Board; Members: Mr. Ken Vance, Ms. Doris Renfroe, Mr. Mike Cobb, Mr. Brooks Snider, Elder Alan Hale Wicker, Mayor Mary Parham-Copelan, LtGen William B. Caldwell, IV, President of Georgia Military College; and other interested parties.

BUSINESS:

1. Chairman of the Board, Mr. George Hogan, Sr., having declared a quorum to be present, called the meeting to order.
2. Chairman Hogan recognized former GMC Board of Trustees member, Reverend Tony Fraley, for his dedication and outstanding service to Georgia Military College for the last eight years. Rev. Fraley accepted Chairman Hogan's, as well as all of the other Board members well wishes on his retirement from the Board.
3. Mr. David Grant, Chairman of the GMC Foundation, administered the Oath of Office to all members of the Georgia Military College Board of Trustees.
4. Chairman Hogan asked for a motion for the minutes of the meetings on October 18, 2021, November 23, 2021, and January 4, 2022 to be approved. Mr. Vance made the motion, with Mr. Cobb seconding the motion. The minutes were approved by unanimous vote.

5. CHAIRMAN'S REPORT

Chairman Hogan asked for nominations for officers of the Georgia Military College Board of Trustees. Mr. Vance made a motion to nominate Mr. George Hogan, Sr. as Chairman of the Board, and Mr. Mike Cobb as Vice Chairman. Mr. Cobb made a motion to nominate Ms. Doris Renfroe as Secretary of the Board. Mayor Parham-Copelan seconded the motions and the nominations were approved by unanimous vote.

Chairman Hogan welcomed Mr. Brooks Snider and Elder Alan Hale Wicker as the newest members of the Georgia Military College Board of Trustees and expressed the Boards excitement to have them as a part of the team.

The following committee assignments were given:

Finance Committee

Mike Cobb, Chair
Mary Parham-Copelan
Brooks Snider

Preparatory School Committee

Brooks Snider, Chair
Ken Vance
Mary Parham Copelan

College Committee

Elder Wicker, Chair
Doris Renfroe
George Hogan

6. Dr. Jeannie Zipperer, Director of Staff, provided the Board with Conflict of Interest and Undue Influence information prior to the meeting. All present Board members signed a No Conflict of Interest Statement.
7. Mr. Vance yielded to Mr. Chip Kirby, Chief Financial Officer, to provide the finance committee update.
8. Mr. Kirby presented a finance committee update. The update included the following topics:
 - FY21 Annual Financial Audit
 - FY22 Operations Summary
 - FY23 Governor's Proposed Budget

- FY23 Planning & Budget Build

A copy of this report is attached and made a part of these minutes.

9. MG Dave Coburn, GMC Southern Regional Director, gave an update on the Southern Region. Below are some highlights from his update.

- We have combined the Southern (Valdosta) and Western (Columbus) Regions into a consolidated Southern Region and installed Campus Directors in the Columbus and Valdosta campuses. Marissa Readinger and Latoya Costello are doing an exceptional job leading their campuses through a number of changes to increase our overall efficiency so we can become more effective.
- We have been piloting the “Coaching Model” at the Columbus campus for the last year to prove that it can work in a “brick and mortar” campus. This is a structure that was started in the GOLC that streamlines the process of taking a potential student from the beginning of the application process through their ultimate successful graduation from GMC. We kicked off calendar year 2022 with the Valdosta campus restructured into the coaching model as well and are already seeing the positive results we expected.
- We are continuing to pilot innovative structural changes in the Southern Region to include the regionalization of:
 - Academic Deans
 - Business Office Manager
 - Recruiting
 - Advertising
 - Bookstore
- We are also piloting a shift away from hard copy books to a total e-book environment.
- We are moving towards a 100% on line novelty store that provides a greater selection of GMC branded apparel and promotional items at minimal cost to the college and no storage requirements.
- We are also excited to announce that the new location of the Columbus campus is right in the middle of one of the most heavily trafficked locations in the city. This location reduces our current footprint by over 6,000 square feet and will reduce our current lease rate from \$18 to \$11.75 a square foot for the base rent. We are working towards an opening date in August 2022 that coincides with the start of quarter 1.

10. Mr. Edwin Amerman, President of the GMC Alumni Association, provided the Board with an Alumni Association Update. Highlights from his report are below:

- They have eight new Alumni Board Members.
- We had a successful 2021 Alumni Weekend with a total of 252 participants. Thank you to all of those who attended. Looking forward to 2022 Alumni Weekend on October 21-22.
- The Alumni Endowed Scholarship balance as of November 30, 2021 is \$355,967.
- There has been a 49% growth in the endowment level from FY18 to FY21.
- FY20 saw an increase in alumni giving, due in large part to an appeal to reestablish an alumni directory, which resulted in our entire alumni database being contacted for updated information.
- Have numerous engagements coming up, both JC and Prep. Of note are Military Heritage Weekend on April 16-17 and the Alumni Association Board Meeting in May.

11. Mr. Jeff Gray, Vice President of Engineering, gave an Engineering Update that included property updates, current projects, and future projects.

A copy of this report is attached and made a part of these minutes.

12. PRESIDENT’S REPORT

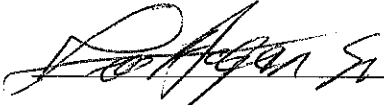
General Caldwell welcomed the newly elected members of the Georgia Military College Board of Trustees. He reiterated that a critical mission of each Board member is to inform, educate, and advocate for Georgia Military College in the community.

General Caldwell let the Board know that President Cathy Cox from Georgia College would be visiting GMC on February 10th and that we are looking forward to continuing to strengthen our relationship with Georgia College.

General Caldwell also informed the Board that we are hosting an inaugural Service Academy Field Rep Open House today and tomorrow for retired military that are associated with Service Academy's and help in recruiting for the Academies. We are excited to share GMC with these Field Reps so they can spread the good word about our GMC Service Academy Prep Program with potential students.

13. The next meeting of the Board was scheduled for April 18, 2022.

14. There being no further business, the meeting was adjourned.



George Hogan, Sr.
Chairman



Doris Renfroe
Secretary-Treasurer

Reviewed by: _____

LtGen. William B. Caldwell, IV
President, Georgia Military College

Finance Committee Update for the Board of Trustees

January 18, 2022

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Agenda

- **FY21 Annual Financial Audit complete**
 - Exit Conference held 27 October 2021
 - No findings from the FY21 period; past eight years GMC has had excellent results.
- **FY22 Operations Summary (First 6 months)**
- **FY23 Governor's Proposed Budget (13 January)**
- **FY23 Planning & Budget Build**
 - Tuition AY22-23
 - Inflation (12 January report).

The Labor Department said the consumer-price index—which measures what consumers pay for goods and services—rose 7% in December from the same month a year ago, up from 6.8% in November. That was the fastest pace since 1982 and marked the third straight month in which inflation exceeded 6%.

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GEORGIA MILITARY COLLEGE		
FY22 Operations Summary		
(for first six months to 12/31/21)		
	FY22 Budget	FY22 Actuals
Revenue:	83,617,245	50,006,014
Expenditures:		
Salary & Benefits	46,621,816	21,614,796
Travel	637,721	194,442
Operating Expenses	24,942,824	13,630,336
Equipment	4,600,000	2,300,000
Total Expenditures:	76,802,361	37,739,574

Notes:

- Revenue & Expense percentages to budget are similar to this time in FY21
- Q1 & Q2 credit hours trending 10-12% below budget estimates
- HEERF III funds received to date: \$4M (out of \$10.5M)
- Gov Emergency Education Relief Funds (GEER-IHE): \$1.6M Grant (reimbursement) received in January 2022 = not reflected in above \$s

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GEORGIA MILITARY COLLEGE	
FY22 Operations Summary	
(for first six months to 12/31/21)	
For the first six months of FY22 comparing actual revenue & expenses to the budget:	
➤ Revenue and expenses:	
➤ Overall FY22 mid-year revenue and expenses ratios are similar to FY21 levels	
➤ Revenue is lower than budgeted due to reduced credit hours, changes in state Dual Enrollment program and the COVID-19 pandemic	
➤ Expenses have been reduced, including cancellation of contract services, limited travel expenses, continued hiring freeze, as well as an organization self-examination to improve efficiencies (Reimagine Task Force)	
➤ Fiscal Year savings from centralized purchasing dept: \$63,000 (~\$6M since 2014)	
➤ Completed a mid-year review; identified \$2.0 M in cost reductions/efficiencies	
➤ Property Acquisitions:	
➤ 640 & 650 S. Jefferson St (\$141,292)	
➤ 100 Pumping Station Road & 507 S. Warren St (\$42,293)	
➤ 416 Broad St (\$35,000)	
➤ 121 S. Elbert St (\$250,000)	

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**GEORGIA MILITARY
COLLEGE**

FY23 State Budget Proposal

(January 13, 2022)

Highlights:

- The Amended FY2022 budget will recommend a one-time pay supplement of 2,000 dollars for full-time, state-funded instructional staff, school support staff, and school administration and a 1,000-dollar, one-time supplement for school bus drivers, nurses, nutrition workers, and part-time employees.
- Fiscal Year 2023 Budget includes a final installment of 2,000 dollars to finish out the largest teacher pay raise in state history - a total of 5,000 dollars since 2019. This 2,000-dollar raise will impact K-12 teachers, assistant teachers, and pre-k teachers.
- Fiscal Year 2023 budget proposal will recommend adding \$425 million to fully fund our schools and completely restore all austerity cuts to education funding in our state that were made during the pandemic.
- Ga Department of Public Safety. Bolster their critically important efforts, budget proposal includes \$3 million to support an additional trooper school class this coming year.

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**GEORGIA MILITARY
COLLEGE**

Governor's Proposed Budget for the Prep School

Amended FY22

\$493,033	Enrollment Growth
\$125,798	\$2K one time salary supplement to FT Employees (~63)
\$157,502	Offset austerity cuts from FY21.

Proposed FY23

\$2,022	TRS from 19.81% to 19.98%
\$170,349	Enrollment Growth and T&E
\$126,280	Increase to adjust base salary by \$2K (Certified) ~63 faculty

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GEORGIA MILITARY COLLEGE	
Governor's Proposed Budget for the Junior College	
<u>Amended FY22</u>	
\$170,456	\$5K pay increase (only covers 34 employees)
\$990,000	Equipment for Academic Center for Excellence
\$0	Austerity Cuts (~\$160K in FY20A & \$228K in FY21)
<u>Proposed FY23</u>	
\$223,117	\$5K COLA full-time employees July 2022 (\$ only cover 44 employees)
\$- 4,314	DOAS (Insurance) adjustment
\$0	Austerity Cuts
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GEORGIA MILITARY COLLEGE			
AFY22 and FY23 Proposed Budget, Compared to FY22 Original			
	FY 2022	FY 2022 Amended	FY 2023 Proposed
Prep School	3,657,579	4,433,945	4,606,765
Junior College	<u>3,514,024</u>	<u>4,674,480</u>	<u>3,732,827</u>
Total	7,171,603	9,108,425 **	8,339,592 *
Change (from FY22 original budget)		1,936,822	1,167,989
		* not cumulative	
		** \$990k for FFE is one time	
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GEORGIA MILITARY COLLEGE

Governor's Proposed Budget for Capital Projects

- \$990,000 for Furnishings, fixtures and equipment (FF&E) in the Academic Center for Excellence. Verifying the timing of funds and awaiting legislative feedback.
- Did NOT include our \$12M request for a GOLC Building.
- GMC was NOT selected to receive GEER-II Grant Funding for Stone Mountain relocation, project on hold.
 "This round of funding is geared toward the goal of keeping our kids in the classroom with minimal disruption to their education while strengthening that classroom-to-workforce pipeline."

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GEORGIA MILITARY COLLEGE

Tuition AY22-23

- Tuition Increase for AY 22-23 (Fall 2022)
 - Junior College: \$6.50 increase per credit hour
 - Board approved 18 October 2021
 - In Seat: \$147.5/ch
 - Online: \$168.5/ch
 - Adjusted off updated Consumer Price Index report (Inflation)
 - Prep School: \$5,175 (total cost: \$5725)

	Prep School		
	Tuition	Fees	Total
SY12-13	\$ 4,500	\$ 450	\$ 4,950
SY13-14	\$ 4,600	\$ 455	\$ 5,055
SY14-15	\$ 4,600	\$ 515	\$ 5,115
SY15-16	\$ 4,700	\$ 515	\$ 5,215
SY16-17	\$ 4,700	\$ 550	\$ 5,250
SY17-18	\$ 4,700	\$ 550	\$ 5,250
SY18-19	\$ 4,700	\$ 550	\$ 5,250
SY19-20	\$ 4,700	\$ 550	\$ 5,250
SY20-21	\$ 4,925	\$ 550	\$ 5,475
SY21-22	\$ 4,925	\$ 550	\$ 5,475
SY22-23	\$ 5,175	\$ 550	\$ 5,725

 - Board approved 4 January 2022
 - ~\$20 per month, per student increase
 - Currently tuition is \$4,925, for past 2 years
 - Would eliminate application fee of \$30
 - Overall fees of \$550 would not change.
 - Has been this amount for over five years.

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Front Desk Phone: (478) 387-4919 / Fax: (478) 445-7316
Website: www.gmc.edu

January 18, 2022

GMC ENGINEERING UPDATE

Current projects:

- COVID-19 mitigation measures and the GMC Five Step Program continue to be in place and are providing good results. We have moved to the maintaining phase of our mitigation measures.
- Construction of the Center for Leadership (CFL) by RW Allen is going very well. The recent rains have caused some issues in the orchestra pit but Alan Rabren, project superintendent, is experienced and prepared. He has quickly dealt with the water and returned to planned work. They were able to pour the orchestra pit walls Wednesday, January 12th. This will allow them to backfill the large hole soon and begin working above grade. The crew for the masonry should be on site very soon to begin the exterior walls. Steel columns to support the roof are scheduled to arrive the week of January 24th.
- The Academic Center of Excellence (ACE) continues to advance. Construction drawings and specifications have been reviewed by the state, modified to address comments and resubmitted for approval. GSFIC advertised this project and received eleven "Statements of Qualification" from bidders in September. All eleven were found to meet the required qualifications and will be invited to submit bids as soon as the drawings are approved. Fry design continues to have issues with the structural review by GSFIC. We are probably still at least two months from the start of construction.
- The track and field project is finally complete and ready for use. The rubber surface is in place as well as striping and the GMC logos. All of the field event pads and hurdles have arrived and are being placed in the new storage building. Quotes for bleachers are being received and will be ordered as soon as we make our selection. The restroom and concession stand building is still in design. It will be at least a year before this building is available.

- The Human Resources Department expansion to Parham Hall is moving forward. The design team found numerous underground utilities under the currently proposed site to the south of Parham Hall. They are exploring moving the addition to the north side of Parham to avoid these conflicts. Our surveyor is preparing a plat for the north side for use by the design team. When construction documents are complete they will be submitted to the GSFIC Design Review Group and the State Fire Marshal for review and approval before we seek bids. We expect to use the select – bid process for this project and will seek GSFIC assistance in advertising and evaluating submittals.
- The South Campus Sports Complex continues to advance. We purchased a portion of the needed property from the CSHLRA in November and the State Property Commission approved the transfer of the remaining section to GMC through the surplus property system in December. The Attorney General's Office is preparing the deed for this transfer. We have already bush hogged all of the property and surveyed it so that we can have our plan ready when the land transfer is complete. We would expect to build a football/soccer field, restore the baseball/softball field and tennis courts and add a parking lot and restroom/concession stand building as we develop this facility.
- GMC leased 97 acres at 100 Southside Drive from the Oconee River Greenway Authority for use as a Local Training Area (LTA). The college ROTC Department is excited about this location and they have sketched a plan for development. We have received four bids and are in the process of evaluating them before we award the project.
- Numerous other projects are underway as we explore possible new campus locations in Albany, Columbus, and Rockdale. We are also continuing to expand the Milledgeville campus and foot print, both on main campus and south campus locations.

Other projects:

- The state provided GMC \$910,000 to accomplish four MR&R projects on campus. They were OCB stucco repairs, new Miller Hall cooling tower, new library chiller and cafeteria upgrades. All are fully complete except the cafeteria upgrades. There is still one piece of equipment on back order.

- The extension to the bus barn with a pit for servicing the buses is on order. We expect construction to begin later in January. This will allow all of the coach buses to be parked undercover and will allow our technicians to complete more maintenance in house. All three of our Motorpool technicians are knowledgeable on our buses and proving great service to our fleet.

Property:

- RW Allen is using 150 S. Jefferson Street as their construction office and they are renovating it for our future use. This will save space on the very tight construction site and get the building ready for use by GMC.
- 121 S. Elbert Street has been incorporated into the CFL construction site. This property addition has made a significant difference in the site for RW Allen and their subcontractors.