



MEETING: Board of Trustees, Georgia Military College, Usery Conference Room (invite only) and Teleconference (open to the public), Monday, April 19, 2021, 5:30 p.m.

PRESENT: George Hogan Sr., Chairman of the Board; Members: Mr. Ken Vance, Mr. Mike Cobb, Mayor Mary Parham-Copelan, Mrs. Doris Renfroe, LTG William B. Caldwell IV, President of Georgia Military College, Senior GMC Team members and other interested parties.

ABSENT: Rev. Tony Fraley

BUSINESS:

1. Chairman of the Board, Mr. George Hogan, having already declared a quorum to be present, called the meeting to order.
2. Chairman Hogan asked for a motion for the minutes of the meeting on January 19, 2021 be approved. Mr. Vance made the motion, with Mr. Cobb seconding the motion. The minutes were approved by unanimous vote.
3. CHAIRMAN'S REPORT

Chairman Hogan shared that he is extremely proud of the entire GMC team on how we have all come together during unprecedented circumstances and have continued to provide educational opportunities for our students. He congratulated General Caldwell, COL Pam Grant, COL Nelson Kraft, and all of the faculty and staff on a job well done.

4. Mr. Jeff Gray, Vice President of Engineering, gave an update on the Center for the Education of the Arts (CEA). His update included the following information:
 - The land is purchased and the soil has been tested.
 - The design of the building is complete.
 - The City and County leaders are in full support of the CEA.
 - GSFIC will manage the bid and construction process.
 - Funding is secured through the GMC Foundation and GMC. There will be no debt.

Professor Amy Zipperer, Milledgeville Junior College faculty member and Fine Arts Events Coordinator, shared that having a facility such as the CEA would greatly benefit the Junior College Fine Arts program. With the new facility, there is the potential to offer an extremely robust catalog of theatre classes and associate degrees in theatre; which currently we are unable to do, due to not having sufficient space.

COL Nelson Kraft, Milledgeville Campus Executive Director, also shared that our main campus in Milledgeville is very unique in that we have a Cadet program, NJCAA Athletics program, and a Fine Arts program. The CEA would absolutely be a selling point for potential students and would be a wonderful recruiting tool to increase enrollments.

Major Jenny Morris, Prep School Fine Arts Instructor, informed the Board that the additional classroom/storage space the CEA would provide would greatly benefit the middle school and high school fine arts students. The facilities in the CEA would allow the students to take a hands on approach

and learn skills such as costume design, prop building, scene/set building, sound booth technology, and lighting technology; which currently they are unable to provide to their students.

Major Mark Weaver, Prep School Fine Arts Director, stressed that the CEA would be highly beneficial to our school and our community. The new, state of the art facility would attract traveling theatre groups and shows, we would also have the potential to host state competitions, and we could allow other external groups to use the facility for a multitude of purposes. This would create an influx of revenue not only for our institution, but also for the community because of all of the visitors these shows and competitions would bring to Milledgeville. For example, we are hosting the GHSA State Literary Competition this weekend and there are already three hotels in town that are completely booked. This would be an incredible partnership we would have with the City of Milledgeville and our community.

5. Chairman Hogan asked for a motion to approve the construction of the Center for the Education of the Arts (CEA). At this time, Mr. Vance and Mr. Cobb voiced concerns over the financial climate due to the pandemic and were hesitant to move forward with construction of the CEA. Both Mr. Vance and Mr. Cobb stated they fully support the construction of the CEA, however, they believe we should wait at least one more year before moving forward.

They both stated that with in-seat enrollments declining from term to term, they would want to postpone the construction of the CEA until the Board saw that our Quarter 1 (August 2021) in-seat enrollments have stabilized.

Mr. Vance made a motion to postpone making a decision about moving forward with the construction of the CEA and revisit the decision at our October 18, 2021 Board meeting. Mr. Jeff Gray asked the Board to amend the motion to include that he had permission to move forward with the bid process so that he would have a more accurate estimated cost of construction by the October 18th Board meeting. Chairman Hogan accepted the request to amend the motion. Mr. Vance made the motion, with Mr. Cobb seconding the motion. The motion was approved by all Board members except for Mayor Parham-Copelan.

General Caldwell let the Board know that we would share our Quarter 1 enrollment projections with them at our July 19, 2021 meeting. We would be about four weeks out from the start of the quarter and would have a fairly accurate estimate of our in-seat enrollments at that time. By mid-September, we will have an even more accurate estimate of in-seat enrollments for Quarter 2 and Quarter 3 as well.

6. Mrs. Susie Meeks, Associate Vice President for Resource Management, informed the Board that the Finance Committee met on April 1 and reviewed the finance committee report. Mrs. Meeks then presented a finance committee update. The update included the following:
 - Update on GMC Financial Status
 - Update on HEERF Funds
 - GMC FY22 Budget (for approval)

A copy of this complete report is attached and made a part of these minutes.

7. Chairman Hogan asked for a motion to approve the GMC FY22 Budget as presented by Mrs. Meeks, subject to any significant changes from the Governor. Mr. Vance made the motion, with Ms. Renfroe seconding the motion. The motion to approve the GMC FY22 Budget was approved by unanimous vote.
8. COL Tom Torrance, GMC Alumni Association President, provided an update on the Alumni Association. COL Torrance reported that we did a virtual Alumni Weekend for 2020 due to the pandemic. The 2021 Alumni weekend is scheduled for October 22-23rd, and will be in person. Throughout the past year the Alumni Association hosted numerous virtual engagements such as Lunch

& Learn, Prep Alumni Online Trivia, the 1960's Online Reunion, the Young Alumni reunion, and Town Hall Engagements with General Caldwell.

The Alumni Association was instrumental in helping develop the concept and screening/selecting the awardees for the Hall of Heroes who were recognized during Military Heritage Weekend last week. As part of the weekend's events, we officially recognized our 2020 Alumni Award winners since they weren't able to be formally recognized last year.

The Alumni Scholarship endowment has been doing well and we were able to add an additional \$600 Prep School Scholarship disbursement for FY22, bringing it to six scholarships total for the Prep School.

The Alumni Association has a lot of spring 2021 engagements coming up such as the Prep Senior Lunch, JC Corps of Cadets Tailgate, multiple graduations, and the Alumni Association Board Meeting.

A good news story is that there was a 16% increase in alumni donors from FY19 to FY20, from 385 to 447. We had 157 first-time alumni donors in FY20.

The way ahead for the Alumni Association will be reengaging regional campuses, establishing regional alumni gatherings, creating alumni connections among alumni that attend the same follow on institution after graduating from GMC, and continuing to host virtual engagements in between in-person events.

9. Mr. Jeff Gray provided an Engineering Update. The update included the following information:

- Prep School Projects:
 - K-2 Classrooms Project – have a plan put into place to rearrange some teachers in order to get the six additional classrooms needed for K-2.
 - Adding a STEAM classroom for K-5.
 - Adding an additional playground to accommodate the additional grades.
 - Working with purchasing to buy appropriate sized furniture for the smaller students.
 - Restrooms are being modified for the smaller students.
 - Food Service items, refrigerated self-service shelving, and portion size modifications all being looked at right now.

- Track and Field Complex:
 - Had a pre-bid meeting last week and expect four proposals next week.
 - Design has been rearranged, added some GMC logos.
 - Looking at building a storage building.
 - Plan to break ground before this summer.

- Junior College Student Services Building (SSB):
 - Working with the city on parking. Will need an intergovernmental agreement because parking will be in the right of way, but it shouldn't be a problem.
 - Construction drawings are in progress and should probably be submitted to the state within a month.
 - Budget should be right in line with what we expected.
 - Looking at breaking ground early July.

- Parham Hall Human Resources Expansion:
 - Will connect to Parham Hall.
 - Will have a reception area.
 - Will have three offices, four workstations, a small conference room, two storage rooms, and two small restrooms.
 - Construction drawings are just beginning.
 - This is a smaller project that would probably take about eight months to complete.

- State Funded MR&R Projects:
 - New legislative initiative that provided GSFIC with \$25M
 - GMC requests resulted in 3 Projects for 4 Buildings = \$910K
 1. New Library Chiller – already ordered, should arrive around June
 2. New Miller Hall Cooling Tower – already ordered
 3. Stucco Repairs and Water Proofing to OCB – finishing up evaluating repairs needed
 4. Canteen Redesign & College Cafeteria Upgrades – team is going this week to look at kitchen designs
- Motor Pool Upgrades
 - Extending the Motor Pool shelter
 - Upgraded bus fleet within last couple of months

A copy of this report is attached and made a part of these minutes.

10. PRESIDENT'S REPORT

General Caldwell gave the Board an update on the following:

- Thank you to the GMC Foundation and Alumni Association for helping to make our inaugural Military Heritage Weekend such a huge success; and it was all done in person too.
- COVID update – we continue to see low to zero cases across our campuses and in our Prep School. We have done extremely well with our Five Step Program and are ready to move on to the next phase of our COVID etiquette and allow our Prep School to take masks off while outside. Vaccinations are readily available for those that wish to get one and we have had COVID vaccine clinics held on campus. We are taking a phased approach with allowing others to attend our events. We started with only students, then allowed parents to attend, now immediate family can also attend and we are looking into allowing extended family (grandparents, etc...) to attend events as well. Campus is not open to the general public. Only students, faculty, staff, potential students, and invited guests are allowed on campus at this time.
- Want to thank the GMC Foundation for providing additional scholarship funds (approx. \$500K) to help students in need during the pandemic. It is because of their generosity that a number of our students were able to stay in school this past year, which has directly contributed to us being on glide path to have the highest number of graduates and degrees awarded in GMC history.
- We are closely monitoring and tracking Quarter 1 (college begins on 16 Aug). It is still very early, but we are showing that all Regions are on glide path to meet or exceed their credit hour missions.
- Remote Learning (formerly called synchronous learning) is doing extremely well, and growing rapidly. We had the technology in place since last fall and over the last three terms a total of 719 students have participated in remote learning. Right now we offer 77 courses through remote learning and Dr. Susan Isaac, along with our Deans, are looking into developing an annual schedule.
- Dr. Susan Isaac and her team just finalized an internship with GMC-Warner Robbins and the 638th Supply Chain Management Group. This is the first internship opportunity for our students enrolled in our BAS program in Supply Chain Management and Logistics.
- COL Nelson Kraft and I visited with Madison Mayor last week, Fred Perriman, and continued our discussion as to how GMC Madison can further partner with the community. Mayor Perriman invited our MIL junior college team to meet with a group of pastors from Morgan County this Saturday at our Pearl Burney Annex in order to give them the information they need about GMC to share with their congregations and encourage them get their education, to come to GMC and get their degree with us.

- This Friday Congressman Hice will be on campus to give out appointments to two service academies to three of our students. Cadet Ethan Tolentino (Prep School) is accepting an appointment to the U.S. Naval Academy, and Cadet Heath McDonald (JC) and Cadet Jack Calhoun (JC) are both accepting appointments to the U.S. Air Force Academy. There is a fourth Prep School student that has received an appointment to the U.S. Military Academy at West Point, but he has yet to make his final decision on accepting the appointment.
- We have 14% of our Prep School senior class that have accepted ROTC scholarships and will continue on to post-secondary institutions to earn their degrees and serve our Country.
- This year the Prep School added a Robotics Club for grades 6-12 and it has thrived. This is just one more way that we are embracing STEAM and goes to show that our students have greatly benefited from having in person (in seat) instruction over this past year.
- All Prep School faculty have signed their contracts and are returning next school year except for one who is retiring.
- Representative Beth Camp will be our Mother's Day Parade speaker. She is a Junior College alum of 1999 – and as far as we can find, she is the first female JC Grad to be elected to the GA General Assembly.

11. The next meeting of the Board was scheduled for July 19, 2021.

12. There being no further business, the meeting was adjourned.



George Hogan
Chairman



Doris Renfroe
Secretary-Treasurer

Reviewed by:



LtGen. William B. Caldwell, IV
President, Georgia Military College

Finance Committee Update for the Board of Trustees

April 19, 2021
J. Watkins

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Agenda

- **Update on GMC Financial Status**
- **Update on HEERF Funds**
- **FY22 Budget**

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**GEORGIA MILITARY
COLLEGE**

GMC Financial Status

- The Georgia Department of Audits and Accounts has completed its **FY20** annual examination of GMC's Financial Statements. There are no findings or issues noted. The final report should be issued in early May. The State will send a copy of the report to each Board member.
- Auditors are responsible for performing certain audit procedures as part of the audit of the State of Georgia Comprehensive Annual Financial Report (CAFR) and Single Audit.
- The audit covers the federal compliance component which allows the college to participate in Title IV programs such as Pell (\$14.4M), Direct Loans (\$14.8M), SEOG (332K), and Federal Work Study (\$279K).
- No deficiencies on internal controls were noted.
- This is the fifth consecutive year there have been no findings or issues noted in the audit.

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**GEORGIA MILITARY
COLLEGE**

GMC Financial Status

- Even though GMC operations were negatively impacted by the Corona virus in FY20 and FY21, aggressive management actions and HEERF Act funding will allow GMC's FY20, FY21 and FY22 to finish all three years "in the black"
- **GMC paid off the Baugh Barracks loan to BB&T in March, 2021.** The amount paid off was \$2M. **GMC is debt-free.**
 - The Baugh Barracks loan was scheduled to be renewed in June, 2022 or paid off at that time. GMC elected to pay the loan off early and **save approximately \$100,000 in interest costs over the next 15 months**, as well as interest each month after June 2022 as the renewed loan was paid down.

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GEORGIA MILITARY COLLEGE

Higher Education Emergency Relief Funds (HEERF)

- HEERF I - In FY 20, GMC received \$5,998,679 from ED through The Coronavirus Aid, Relief and Economic Security Act (CARES Act); \$2,999,340 set aside for student grants and \$2,999,339 for GMC.
- GMC also received \$294,238 as a PBI institution under the same Act
- HEERF II –During FY 21, The Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA Act) provided \$12.4M to GMC, with approximately \$3M going to students.
- This second act provided an additional \$524K for SIP (Strengthening Institutions Program)
- HEERF III - Our third funding, The American Rescue Plan (ARP) as a result of the \$1.9T relief package, will likely be available on the Ed Dept Website in the next month.

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GEORGIA MILITARY COLLEGE

GMC FY22 Budget Overview

➤ Although the Governor’s budget has not been approved, the GMC budget is presented in summary below. Edits will be made based on the governor’s final budget. **GMC requests Board approval to move forward on the budget, subject to potential changes.**

	<u>FY20 Actual</u>	<u>FY21 Budget</u>	<u>FY22 Budget</u>
Revenue:	77,067,047	78,901,821	72,556,453
Expenditures			
Salaries & Benefits	47,147,835	48,028,591	46,294,788
Travel	541,956	804,030	637,721
Operating Expenses	25,103,669	25,334,221	24,979,348
Depreciation	4,216,537	4,200,000	4,600,000
Total Expenditures:	<u>77,009,997</u>	<u>78,366,842</u>	<u>76,511,857</u>
Net:	57,050	534,979	(3,955,404)**

** The operating shortfall will be addressed by use of HEERF III Funds.

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**GEORGIA MILITARY
COLLEGE**

GMC FY22 Budget Details-Rev

Junior College Revenue:		Auxiliary Revenue:	
JC Tuition and Fees	55,025,865	Food Services	1,849,313
State Appropriation	3,514,024	Housing	578,813
Other Revenue	<u>365,841</u>	JC Athletics	58,300
Total JC Revenue:	58,905,730	Motor Pool	5,000
		Other Bookstore Revenue	<u>749,670</u>
Prep School Revenue:		Total Auxiliary Revenue:	3,241,096
Prep Tuition and Fees	4,390,950		
State Appropriation	3,696,788	Corporate Revenue:	
Local Appropriation	350,000	Gain on Investments	500,000
ROTC Reimb	110,000	Interest Income	275,000
Other Revenue	<u>240,889</u>	Strengthening Institutions	500,000
Total Prep School Revenue:	8,788,627	Other Revenue	<u>346,000</u>
		Total Corporate Revenue:	1,621,000
		Total Revenue:	<u>72,556,453</u>

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**GEORGIA MILITARY
COLLEGE**

GMC FY22 Budget Details-Exp

Real Estate Rental	3,476,207	Computer Software	173,677
Purchases for Resale	3,241,489	Capital Campaign	160,931
Scholarships	2,376,246	Equipment Non-Inventory	138,697
Maintenance & Service Contract	1,848,708	Food Service	130,864
Contracts	1,867,918	Postage	128,567
Misc Supplies	1,637,167	Motor Vehicle Expense	125,000
Utilities	1,636,712	Sponsored Events	122,650
Advertising & Promotion	1,394,324	Due & Memberships	90,373
Insurance & Bonding	1,134,413	Rents other than Real Estate	79,186
Repairs & Maintenance	1,036,969	Computer Equipment Non-Inventory	67,400
Bad Debt	1,000,882	Officials	66,430
Telecommunications	482,878	Registrations	63,060
Financial Fees	551,500	Drug Screening	43,000
Instructional Supplies	395,422	Graduation Expense	41,085
Consulting	356,500	Subscriptions & Books	36,989
Printing & Publications	307,782	Staff & Faculty Development	32,955
Operating Lease- Copiers	241,829	All other Operating Expenses	266,061
Office Supplies	225,477		
		Total Operating Expenses:	<u>24,979,348</u>

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Website: www.gmc.edu

April 19, 2021

GMC ENGINEERING UPDATE

Current projects:

- COVID-19 mitigation measures and activities continue to have a significant impact on campus life and the Engineering Department. All of our COVID precautionary actions remain in place. The mini-gym is still serving as a dining area for prep students to allow social distancing. We are testing and inspecting the ionization systems installed at all campuses to make sure they are continuing to function properly and providing a safe and healthy environment in our facilities.
- The Custodial Department continues to focus on COVID control. This team has a daily schedule to manually sanitize all classrooms and community touch points in Milledgeville. Our Custodial team is managing our supplies of hand sanitizers and disinfectants. They are supplying materials to all campuses as needed. We were able to acquire a pallet of hand sanitizer from federal surplus at a cost of approximately 10% of the commercial market price. This purchase should meet our requirements for six months or more. Gloves continue to be in very short supply and the price has recently doubled. The Custodial Department has also implemented a product advertised to provide 90 days of protection. The Custodial Department continues to struggle to hire new employees.
- Garbutt and their subcontractors continue to address warranty issues in the Annex and Jenkins Hall. They seem to have resolved the issues in the Annex but continue to work on building leaks and HVAC issues in Jenkins Hall. We need several heavy rains to evaluate recent roof repairs and more weather extremes to test the HVAC system.
- The Student Services Building (SSB) continues to advance. Construction drawings and specifications are in progress. GSFIC will assist with selecting and evaluating bidders. We currently estimate construction will begin this July and be

- The MR&R funds were also provided to repair and waterproof the stucco on the Old Capital Building. We have received three proposals and are working with GSFIC to compare the bids and select the best one for OCB.
- The final MR&R funded project is a complete rework of the college cafeteria and atrium canteen to modernize both and give them a more collegiate feel. We have contracted with a specialty design firm to help with both of these areas.
- The Property Department is working hard to update sensitive items and real property inventory at all of our campuses. Campus Directors are responsible for controlling the property at their location. We also require monthly sensitive items inventories from all property holders. Property has updated all of the sensitive items inventories and is finishing the physical property inventories this month. This information will be used to update insurance values / coverage obtained through the State of Georgia for all GMC property at various locations.

Property:

- We recently purchased 150 S. Jefferson St. We are evaluating it for possible use as storage or additional office space. Our long-term plan for this area is to incorporate it into the CEA site and use it for support of the main building.